

# MIGYUR freezing concept for dosable CUBIO endproducts

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**Type Klant** 

B2B

<b>Gewenst Type Investeerder</b>	Angel Investor, Incubator-Accelerator
Benodigd Kapitaal	€ 17.750.000,-
Reeds toegezegde financiering	€ 0,-
Minimale Ticketsize	€ 0,-
Sector	Food, Groothandel
Bedrijfsfase	Seed
Aantal Founders	1
Aantal Huidige Werknemers	5
Maandelijkse Omzet	€ 0,-
Omzet (prognose) komende 12 maanden	€ 0,-
Omzet (prognose) maand 13 - 24	€ 5.836.000,-
Huidige Kosten (maandelijks)	€ 0,-

## Bedrijfsbeschrijving

Startup company for the production of pre-packed dosable ice cubes and food cubes in a gigantic mar where there is an annual shortage of 600,000,000 kg of ice cubes. The date of establishment is 2022 The prototypes, patented packaging forms and methods and the innovative ultra-fast freezing technol combination, have been tested extremely successfully and are ready for production and exploitation.

Production/exploitation of ice cubes and special ice cubes will be done in-house. In addition, we he developed a model in which the frozen food industry can license the patented method of freezing sime accurately doseable cubes. All end products can be used in our patented dispenser for ice cubes, specubes and food cubes for easy and hygienic dispensing. The end products guarantee a volume gain of total logistics chain. Savings on energy costs for freezing, depending on the product and the shape between 50% and 80%. Waste of products is prevented in the total chain of use by pre-packaged freez accurate dosing of the end products by the end user.

#### **Business Model**

- 1. The intended buyers/customers of (own production) ice cubes and ice cubes special are:
- 1.a. Direct delivery (distribution) to the regional catering industry
- 1.b. Delivery to the national catering industry by wholesalers (wholesale is the customer)
- 1.c. delivery to supermarkets.
- 1.d. Delivery to national sales points (e.g. gas stations) through own distribution (local) and who (national)
- 2. The licensed production (freezing) of pre-packed cubes of foodstuffs (vegetables, fruit, soups meals, etc. (also medicines)) that can be easily and accurately dosed (including medicines)) be established industry in the field of frozen foodstuffs in the broadest sense of the word.

#### **USP's**

- 1. The patented method of pre-packed and ultra-fast freezing.
- 2. The patented dispenser for hygienic dispensing of ice cubes in the catering industry. (only end manufactured by the company can be used in the dispenser.
- 3. Years of experience in the production and sales of ice cubes. (so we know what not to do and how save on production costs and logistics.
- 4. Market knowledge and progressiveness.
- 5. Urge for innovation, development and further development in the field of packaging, freezing ted end products and application possibilities of the end products.
- 6. The production method fits seamlessly with current events and the need to save energy to protect environment. The end products have so many advantages, such as the always present dosing option food spillage and the volume advantage of 45% in the total chain of logistics (transport, storage the consumer's home and catering)).
- 7. The project/concept team consists only of specialists, each with their own field.
  All have extensive experience and networks in; production, marketing/sales, startups, transport and financial. All have an innovative attitude and are aware of the fact that the world demands solutions to protect the environment.

#### Investeringsbehoefte

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1. Purchase of industrial building land 8.000/10.000 m2 : 1.500.000
2. Construction of business premises for production, storage, shipping offices, etc.: 9.500.000 =
3. Water cleaning installations clean seawater3. Purchase machine production line : 1.200.000 =
4. Purchase of internal and external rolling stock : 750.000 =
5. Start-up period exploitatic costs (50%) and other costs : 3.850.000 =
6. Marketing Costs : 400.000 =
7. Unforseen expenses : 550.000 =
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## Gewenste competenties investeerder

We are looking for a closely enthusiastic and very closely involved investor. All conversations with buyers of the end products have taught us that we must invest in expanding production capacity fast forecast in our five-year planning. This means that we assume that an investor is willing to invest within 2 years, if necessary, in expanding production capacity.

We therefore offer the investor the opportunity to take over/purchase a package of up to 15% of the A possible purchase of a package of 15% of the shares will have a huge positive impact on the ROI f investor.

### **Ervaring Founder(s)**

#### **Educations:**

MEAO: 1974 - 1978 Secondary Economic and Administrative Education

SPD : 1978 - 1980 Middle Class Diploma

MD : 1980 - 1981 Practical Diploma in Accounting

NOB : Dutch Organization for Professional Goods Diploma in professional freight transport 1983 -

1986

#### Work Experience:

1978 – 1990 Director Shareholder family business; Responsible for the storage and transhipment of Frozen food products and general cargo for third parties.(its hard/difficult to work with family (uncles and cousins, so I stepped out of the company)

1990 – 1994 Calculator and sales construction and roofing company

1994 - 1997 Independent franchise entrepreneur, Roofing company, The Netherlands.

2006–2014 Director and founder of , Company for the Production & Sales of ice cubes and crushed ice. Company sold Because of en other vision/inventions for production of dosable Ice cubes by an invented dispenser.

2014 – 2015 "Time-out" for research development and writing text for the smart-Packaging, Freezing Device and dispenser(s)

2015 – 2020 (Fashion Event & Marketing Agency) Clients Customers in the clothing industry, shopping malls, supermarkets, Means of transport, logistics and production companies in the food sector and political party.

2015 – 2020 (Development and set-up and preparation production and sales company of the patented method of producing ice cubes and crushed ice.

**2022 - Today** Founded for the production and sale of "CUBIO" ice cubes and ice cubes special and the licensing of the patented method of pre-packing and freezing of dosable cubes of food and dispensing technics. Also i have invented an device, annex shredder, for the intake of plastic waste. Shreddering the wast on spot integrated in the same device saves 95% space in the total chain of logistics. Patents is pending. ALSO.... I invented an device for trucks, special cooling-and freezing trailers to generate free electricity for the cooling-/freezing motor. Designs are ready and the text for asking an patent on this

one is being written at this very moment. ALSO..... I have invented build in security for fall protection on hights (roofs). Patent wil be asked for.

# **Overige Relevante Informatie**

It is impossible to describe here all facets of the technology and all the advantages of end product. This message also contains a warning! The presentation is very extensive and can in fact be regarded.

# Samenvatting

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## **Contact & Site**