

Empowering on-demand ride-hailing services

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Samenvatting

Datum: 2 December 2020

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Contact & Site

Extra beschrijving

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Beschrijving onderneming:

This startup is a smart transportation network (app) which is managed, run and owned by its community.

What makes this company a perfect Business Solution?

They offer a digital solution that allows independent drivers to expand their current business or build any on-demand service from scratch in a few clicks.

- **SaaS Kiosk solution:** They take on all admin hassle so the drivers can focus on giving a superb customer experience
- **Co-owner:** Their drivers become co-owner of the platform making their vote count
- **Multi deliveries:** Combining rides with packages or food deliveries is a piece of cake with their on-demand modules.
- **Professional drivers:** Ride with background checked, experienced drivers helping you to reach your destination in the most efficient way
- **Integrated marketplace:** Smart exchange of on-demand services to ensure the best possible service can be given.

Their products: SaaS delivery solution, Ride hailing platform, passenger App, driver App, dispatch system

Business Model:

1. Subscription based per month/year
2. Commission per request
3. White label SaaS

Type klant:

B2B2C

Gewenst type investeerder:

Angel investor; Venture Capitalist; Incubator/accelerator

USP's:

Co-operatieve structure, optimize empty car vehicle space, Marketplace for rides and on demand services.

Benodigd Kapitaal:

€350.000

Investeringsbehoefte:

1. Support Growth
2. Build Team

Sector:

B2B Software; Mobility

Bedrijfsfase:

Early Growth

Aantal founders:

3

Aantal huidige werknemers:

1-5

Omzet (huidig):

2018: €500.000 | 2019: €230.000 | 2020: €40.000

Omzet (Prognose) komende 12 maanden:

2021: €441.563

Omzet (Prognose) maand 13 - 24:

2022: €1.608.868

Huidige maandelijkse kosten:

€5.000

Reeds toegezegde financiering:

0

Is er door de ondernemers reeds een investering opgehaald bij derden voor de betreffende onderneming?:

No

Wordt er binnen 24 maanden nog een vervolginvestering verwacht?:

Yes

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