

Nautilus OT B.V.

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Type Klant	B2B
Gewenst Type Investeerder	Angel Investor, Strategic Investor
Benodigd Kapitaal	250000
Sector	AI, B2B Software, ICT, Security
Bedrijfsfase	Early Growth
Land geregistreerd	Netherlands
Aantal Founders	3
Aantal Huidige Werknemers	5
Maandelijke Omzet	6000
Omzet (prognose) komende 12 maanden	400000
Omzet (prognose) maand 13 - 24	1200000

Huidige Kosten (maandlijks)

20000

Bedrijfsbeschrijving

Advanced OT Cybersecurity product to identify and secure OT assets. Product is 100% NL technology, 100% NL data sovereignty. Offers in a nice designed interface: asset discovery, anomaly detection, asset management, security.

Platform has been developed since 2023 and yet ready for go to market. First strategic partnerships (leading companies) are signed and orders are coming in.

The company has become into scale-up phase

Business Model

Platform can be used based on:

Hybrid, onsite appliance and SaaS based on 1 off sales and monthly subscription

Virtual: online license and SaaS based on monthly subscription

subscriptions are recurring based per asset per month, with a minimal recurring monthly fee

USP's

Fully NL technology, easy to install, pricing structure attractive to SME market.

Investeringsbehoefte

Marketing € 50.000

Sales € 100.000

Development (integrations with third parties) € 50.000

New hires (support/inbound) € 35.000

Appliances/IT equip: € 15.000

Gewenste competenties investeerder

Preferrable knowledge of security market, network of potential partners, knowledge and advisor for next rounds.

Ervaring Founder(s)

CTO: 10 years cyber security experience at higher level in complex environments

CCO: 20 years experience within international IT distribution and partnerships

CEO: 35 years in technology, entrepreneur and large network.

Overige Relevante Informatie

€ 980.000 has been invested by the major shareholder and co-founders. An additional 150.000 has been lent via Rabobank RIL

Samenvatting

Datum: 23 April 2026

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Contact & Site